

Summary of Linkage Projects Proposals for Funding to Commence in 2008

Victoria

Victoria University

LP0882329 Prof J Zeleznikow; Prof TM Sourdin; Dr BD Abrahams; Dr AR Lodder

Approved Project Title **Developing negotiation decision support systems that promote constructive relationships following disputes**

2008 : \$ 104,275

2009 : \$ 104,275

2010 : \$ 104,275

Primary RFCD 2801 INFORMATION SYSTEMS

APA(I) Award(s): 1

APDI Dr BD Abrahams

Collaborating/Partner Organisation(s)

Relationships Australia - Queensland Branch

Victoria Body Corporate Services Pty Ltd

Administering Organisation Victoria University

Project Summary

The development of negotiation support systems that focus upon complying with notions of equity, rather than mere integrative bargaining, will lead to more durable outcomes, meaning negotiated settlements will not be discarded and constantly re-litigated. Our development of appropriate systems will provide disputants with information and knowledge that will lead to the continuation of constructive relationships following disputes and reduce the magnitude and extent of conflicts. This will lead to significant cost savings in the administration of justice as well as reduced legal fees. It will result in more harmonious communities - especially in families and body corporates.